



# Retail Revolution Phase Three

## Thursday, March 9, 2017

### Breakfast 7:45 a.m. – Program 8:15 – 9:30 a.m.

### Maggiano's Little Italy, 111 W. Grand, Chicago

Phase One: The Internet...  
 Phase Two: The Millennials (...old news)  
 Phase Three: **The Complete Eruption, Evolution and Emergence of Retail in the Next Environment**

Whether you are a developer, banker, landlord, broker, tenant, lawyer, owner... you need to understand the retail business and where it is going the in next five years. With major retail anchors closing, what is the future of retail? How are the many changes in retail going to affect the real estate industry? Come listen to our exciting panel discuss these questions and much more!

**Moderator:** Keith Lord, REIA Director & President, The Lord Companies

**Speakers:** **The Tenant:** Michele Dodd, Director RE, Roti Mediterranean Grill  
**The Developer:** Michael Christie, Principal, Heritage Capital Assets & REIA Director  
**The Expert and Demographer:** John Melaniphy, President, Melaniphy and Associates

#### Early Registration

REIA Member – \$35  
 Non-Member – \$55

#### After 3/6/17

REIA Member – \$45  
 Non-Member – \$65

**Valet Parking Available**

**Space is limited, so sign up now!**

P.O. Box 8033  
 Wilmette, IL 60091  
 847-676-0222

reia.org

### Thank you for supporting our 2017 Sponsors

AKT Peerless • Aries Capital/Conlon Capital • Baker Tilly Virchow Krause, LLP • Bryan Cave, LLP • BMO Harris Bank Chicago Title Insurance Company • Colliers International • Continuum Capital Funding LLC • Cray Kaiser, Ltd. • Everywhere Wireless • Gordon and Pikarski • Greater Illinois Title Co. • Leopardo Companies Inc. • Levenfeld Pearlstein, LLC • Mauge, Inc. • Midland IRA • NFP Property & Casualty • Pathway Senior Living, LLC • RSM US LLP Sullivan Goulette & Wilson • Wolf Point Advisors Ltd.

Become a REIA member! For more information on membership, visit our website at [www.reia.org](http://www.reia.org) or call 847-676-0222

Please reserve \_\_\_\_\_ place(s) at the Thursday, March 9, 2017 Breakfast Meeting. Enclosed is \$\_\_\_\_\_.

Fax this form with your credit card number to (847) 730-3691. Or mail this form and your payment to REIA, P.O. Box 8033, Wilmette, IL 60091

Phone number (847) 676-0222. Please make check payable to REIA. **Register online at our website [www.reia.org](http://www.reia.org).**

YOUR NAME \_\_\_\_\_

GUEST NAME(S) \_\_\_\_\_

YOUR FIRM \_\_\_\_\_

GUEST FIRM(S) \_\_\_\_\_

ADDRESS \_\_\_\_\_

GUEST ADDRESS \_\_\_\_\_

CITY, STATE, ZIP \_\_\_\_\_

GUEST CITY, STATE, ZIP \_\_\_\_\_

TELEPHONE \_\_\_\_\_

GUEST TELEPHONE \_\_\_\_\_

EMAIL \_\_\_\_\_

GUEST EMAIL \_\_\_\_\_

VISA  MasterCard  AmericanExpress

ACCOUNT NUMBER \_\_\_\_\_

EXP. \_\_\_\_\_

CCV # \_\_\_\_\_

Check Enclosed

SIGNATURE \_\_\_\_\_

Cancellations must be made by **Monday, March 6, 2017** or you will be billed. Reservations received after Monday, March 6, 2017 will incur a \$10 surcharge. For further information, contact the REIA Office at (847) 676-0222, [info@reia.org](mailto:info@reia.org) or online at [www.reia.org](http://www.reia.org).